

## Safe Harbor



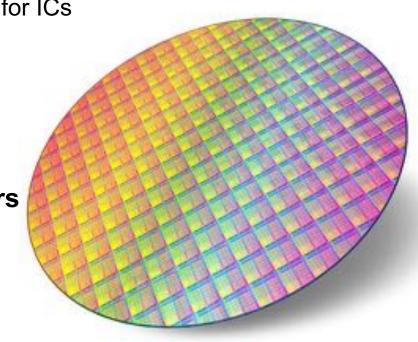
This presentation contains forward-looking statements concerning Atomera Incorporated (""Atomera," the "Company," "we," "us," and "our"). The words "believe," "may," "will," "potentially," "estimate," "continue," "anticipate," "intend," "could," "would," "project," "plan," "expect" and similar expressions that convey uncertainty of future events or outcomes are intended to identify forward-looking statements. These forward-looking statements are subject to a number of risks, uncertainties and assumptions, including those disclosed in the section "Risk Factors" included in our Prospectus Supplement filed pursuant to Rule 424(b)(5)with the SEC on September 2, 2020. In light of these risks, uncertainties and assumptions, the forward-looking events and circumstances discussed in this presentation may not occur and actual results could differ materially and adversely from those anticipated or implied in our forward-looking statements. You should not rely upon forward-looking statements as predictions of future events. Although we believe that the expectations reflected in our forward-looking statements are reasonable, we cannot guarantee that the future results, levels of activity, performance or events and circumstances described in the forward-looking statements will be achieved or occur.

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### **Investment Overview**



- ▶ Mears Silicon Technology (MST®) is a thin film used to enhance semiconductors
  - Results in higher performance, lower power, and lower costs for ICs
- Capital-light IP and technology licensing business
  - Robust and growing patent portfolio
- Engaged with 50% of world's top semiconductor makers
- ► Licenses with four companies
- Strong team to commercialize technology



# A Better Way for Industry R&D



**Industry Consortia** 

Little Control

Expensive & Inefficient

**Equipment OEMs** 

No Longer Available

Tied to
Equipment
Sales

In House R&D

Large Scale, Long Term Investment

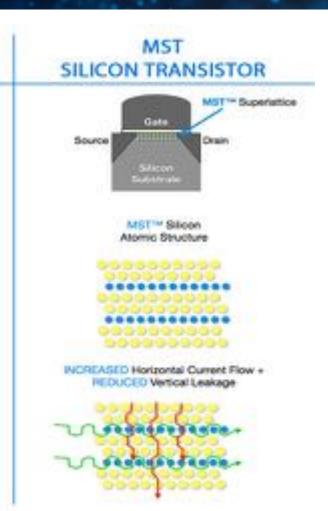


Inexpensive & Low Risk

## MST Technology



# STANDARD SILICON TRANSISTOR Gate Dialectric Standard Silicon Atomic Structure LIMITED Horizontal Current Flow + EXCESSIVE Vertical Leakage



#### **Potential Benefits**

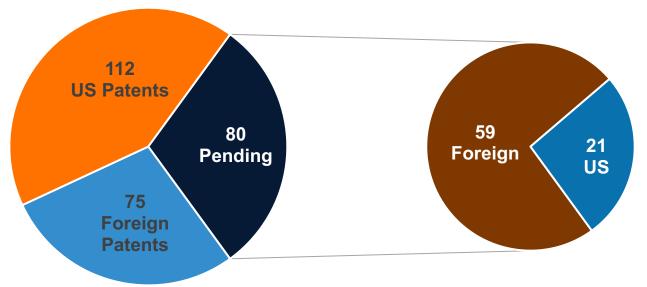
- **▶ Improved Efficiency** 
  - Higher transistor performance
  - Lower power consumption
  - Better reliability
- **▶** Lower cost
  - Reduced die size
  - Improved yield
  - Higher throughput

► Same benefits as a node shrink

### Patent Portfolio



#### **267 Patents Granted and Pending**



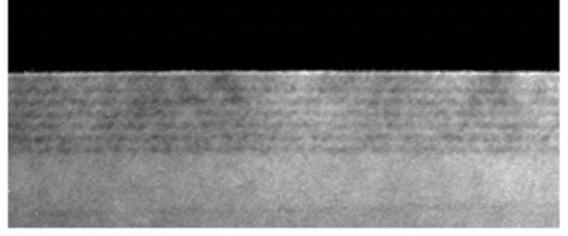
Core MST Method and Device

MST Enabled Devices/Architecture

Next-Gen Architectures using MST

**Discoverable** 

These distinctive layers are visible on products using MST



#### **Extensive know-how**

Extends life and value of patents

## Target Customers & Partners



#### **Integrated Device Manufacturers**

























#### **Foundry**

















#### **Fabless**

















#### **Tool Suppliers (Partners)**



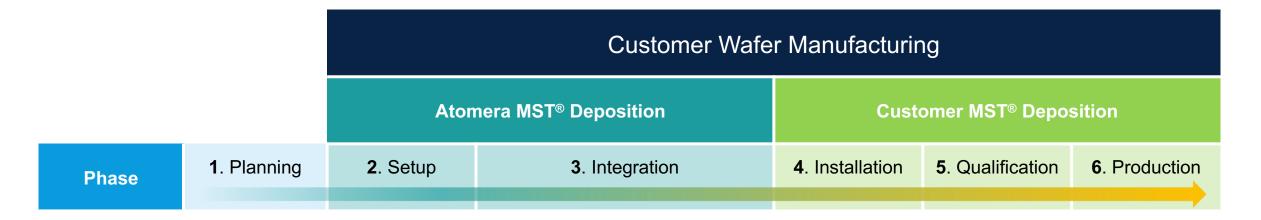




SYNOPSYS°

# Customer Engagement & Revenue Model





Engineering Service Fees

- MST deposition on customer wafers
- Integration consulting

**License Fees** 

- Integration licenses
- Manufacturing licenses
- Distribution licenses

**Joint Development Agreements** 

Royalties

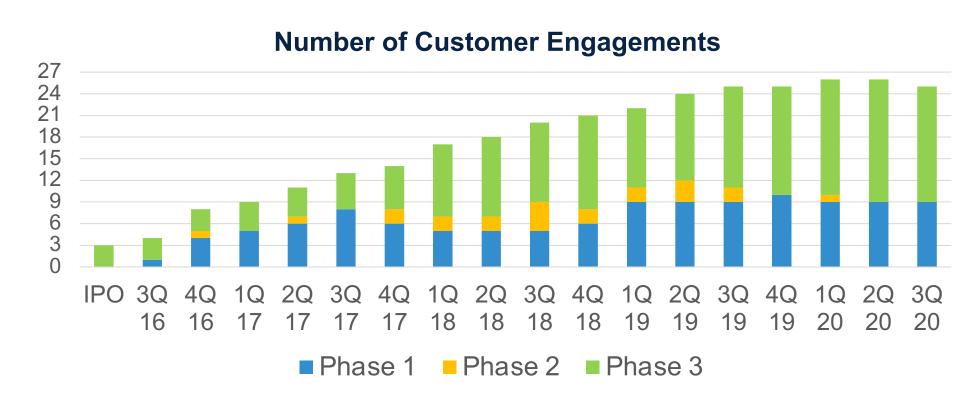
# Joint Development Agreements



- ► Targets large potential customers
  - Multiple production nodes
  - Multiple technology and product divisions
  - Designed to integrate both development, licensing components and manufacturing requirements
- First major agreement signed at end of 2020 with market leading semiconductor company

# Customer Pipeline





- 19 customers, 25 engagements
- Working with 50% of the world's top semiconductor makers\*

\* At least 10 of the top 20 (IC Insights, McClean Report 2019)

## Royalty Opportunity



- ► ~370 wafer fabs operating worldwide
- Adoption of MST in one fab can make Atomera profitable from royalties alone
  - 2020 non-GAAP OPEX guidance is \$12.00-12.25M

Example 1   Worldwide Average Fab							
Monthly Fab Capacity <sup>1</sup> (wafers/month)	49,000						
Industry average wafer ASP - 2018	\$1,136						
Annual Revenue Potential <sup>2</sup>	\$13M						
Annual Revenue at 50% of ramp <sup>2</sup>	\$6.7M						

Example 2   Leading Foundry, 28nm Fab							
Monthly Fab Capacity (wafers/month)	80,000						
Industry average 28nm wafer ASP	\$3,000						
Annual Revenue Potential <sup>2</sup>	\$58M						
Annual Revenue at 50% of ramp <sup>2</sup>	\$29M						

- 1. Represents wafers starts per month (200mm equiv) 217.3M starts in 370 fabs
- 2. Assumes 2% royalty rate

Source: IC Insights Global Wafer Capacity 2019-2023 report, McClean Report 2019

## MST Customer Business Opportunity



- ► Standard industry fab wafer pricing, GM, and cost
  - 15% performance improvement option raises price by \$150

	Wafer selling						wafer	
		Price	GM%	ove	r base	pase Cost*		
28nm HP wafer - base	\$	3,000	45%	\$	-	\$ 1,650		
28nm HP+ wafer	\$	3,150	45%	\$	68	\$	1,733	15% improvement in performance

- ▶ MST provides a 30+% performance improvement to 28nm wafers
  - Allows fabs to raise their price by \$300

Atomera royalty		2%		\$ 66	
28nm HP wafer with MST	\$ 3,300	47.4%	\$ 214	\$ 1,736	30% improvement in performance

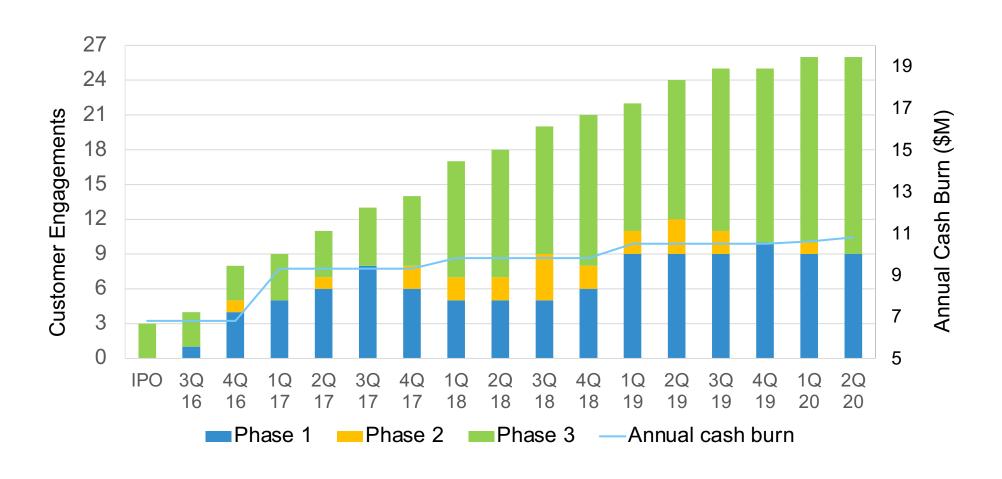
- ▶ Instead of a performance boost, MST can be used to make a smaller die size
  - Fabs typically increase their prices by half the total die shrink made available to their customers

Atomera royalty		2%		\$ 68	
28nm HP wafer with MST	\$ 3,375	48.5%	\$ 288	\$ 1,738	25% die size reduction, 12.5% price increase

- ► Fabs make greater than \$200 additional profit on each MST wafer and Atomera makes ~\$67
  - \* Additional MST processing cost ~\$20

### Cash Efficient Growth





## Financial Review



	FY 2019	Q1 '20	Q2 '20	Q3 '20	YTD 2020
<b>GAAP Results</b>					
Revenue	\$0.53M	\$0.06M	\$ -	\$ -	\$0.06M
Gross Profit	\$0.28M	\$0.05M	\$ -	\$ -	\$0.05M
Operating Expense					
R&D	\$7.7	\$2.1M	\$2.1M	\$2.0M	\$6.2M
G&A	\$5.2	\$1.4M	\$1.5M	\$1.3M	\$4.2M
S&M	\$1.0	\$0.2M	\$0.2M	\$0.2M	\$0.6M
Total Operating Expense	\$13.9M	\$3.7M	\$3.8M	\$3.6M	\$11.1M
Net Loss	(\$13.3M)	(\$3.6M)	(\$3.8M)	(\$3.6M)	\$11.0M
Loss Per Share	(\$0.84)	(\$0.22)	(\$0.21)	(\$0.19)	(\$0.62)
Reconciliation between GAAP & Non-GAA	ΛP				
Net Loss (GAAP)	(\$13.3M)	(\$3.6M)	(\$3.8M)	(\$3.6M)	(\$11.0M)
Stock-Based Compensation	\$2.9M	\$0.6M	\$0.8M	\$0.8M	\$2.2M
Warrant Modification	-	\$0.1M	-	-	\$0.1M
Other income (expense)	(\$0.3M)	-	-	-	-
Adjusted EBITDA (Non-GAAP)*	(\$10.7M)	(\$2.9M)	(\$3.0M)	(\$2.7M)	(\$8.6M)

Balance Sheet 09,	/30/20
Cash	\$25.30M
Debt	-
<b>Shares Outstanding</b>	21.0M
\$25M ATM (\$24.2M net)	completed

•		
Included in 9/30 cas	sh balance	\$8.5M
Post-9/30 proceeds		\$15.7M

<sup>\*</sup> Adjusted EBITDA is a non-GAAP financial measure. A full reconciliation of GAAP and non-GAAP results is contained in our Q3 press release. Some totals reflect rounding.

# Summary



- ► High margin, recurring revenue financial model
- Strong technology, patent position, and balance sheet
- Traction with many top industry players and growing licensee base
- Ramping commercial license revenues





## MST: Mears Silicon Technology



#### **Quantum Engineered Silicon**

Partial Monolayers of Oxygen in Silicon



Supported by Major Semiconductor Tool Suppliers





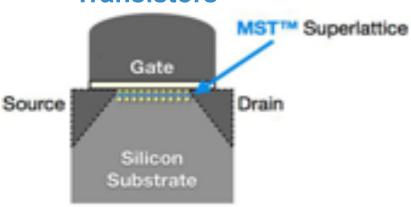






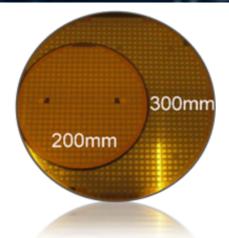


MST Enhanced
Transistors



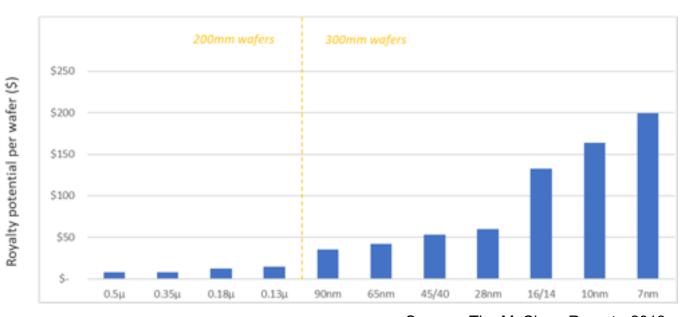
# 300mm Epi Tool







300mm Epi Deposition Tool

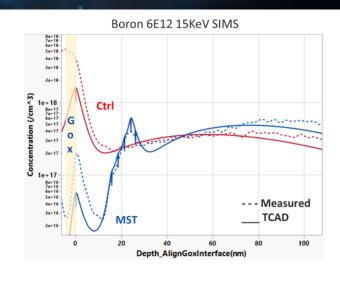


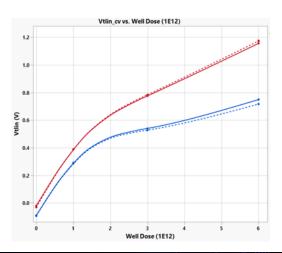
Source: The McClean Report - 2019

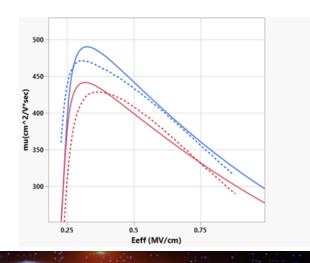
# Atomera MSTcad™ Progress



- Leading semiconductor companies use TCAD
- MST is modelled with a TCAD add-on called MSTcad
- These plots show silicon verification of MSTcad simulations
- Enables good electrical match-up for 5V NMOS and MST SP
- Should speed time to successful results with customers







### **Atomera Licensees**



#### Atomera Licenses MST Technology to Asahi Kasei Microdevices (AKM)

#### might lighter

- Avail Kase MicroBritish, a ligarone principal and agraduate or of fight and quellably integrated pin and DCC; and service products, has formed Assembly a Major Micro-Bertmings\*\* (ACC).
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Associated on deploying the proprietitrustee in the design and manufact

#### Atomera Licenses MST to STMicroelectronics

#### Mighiliphie

- ETHIC Indication in a global continued at local processing continued and the process of after income application, for executed an integration to the processing and the pro
- The phased literary agreement provides rights for STHA; replacing with its image are Algorithm 1957 with their in Fernal derivatings;

ICO CATCH, Cutt, Cut. Ctt. 201. SCI. SET NEW NEW ST. - Advance incorporated CARCHAS, a personal color male calls and incorporate Security and a successful statistic male color and a suggestion of dephysing dispreparately technology from the centeroductor industry today announced that STMs realisticulus 351 has agreed as integration former for Abstracts MEE inchnology. This illumes given ST certain rights to integrate MEE technology into their products and in the first of a 25 me place in months process.

## **AsahiKASEI**



#### Atomera to License MST Technology to RF Semiconductor Solution Provider for Mobile 5G Markets

The integration increase agreement provides rights to decembe a reset generalized RF platform using MST technology.

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Large fabless
RF semiconductor
company

### MST1 vs MST2

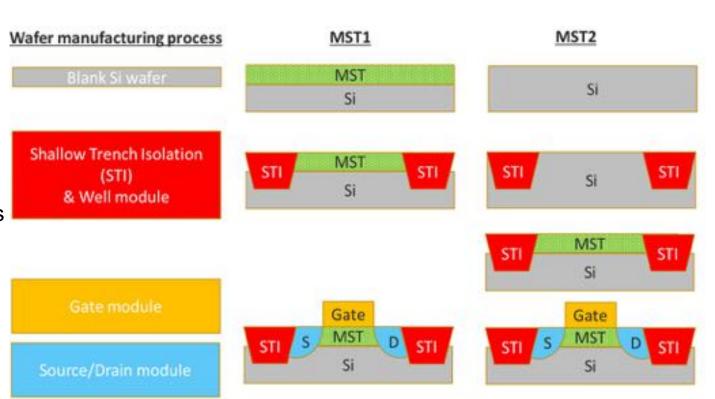


#### ► MST1

- Blanket technology
- Easy to integrate
- Deposited at beginning of mfg process
- Degraded by high heat in STI/Well module
- Faster time to market for low heat processes
- Used for FinFET, RFSOI, newer process nodes

#### ► MST2

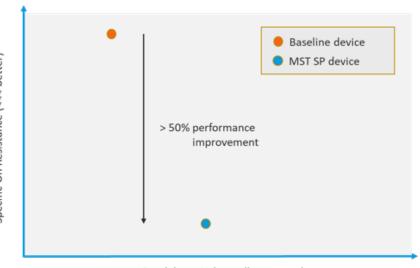
- Selective technology
  - Integrated after STI/Well so avoids highest heat
- More flexible to apply to selected areas only
- Used for 5V, Analog, older process nodes



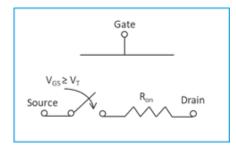
# 5V Analog Breakthrough



- 3. Breakthrough performance achieved on 5V analog products
- ► Large segment of the overall analog market
- ► Atomera has targeted ~20% improvement on 5V devices
- ► In April Atomera demonstrated a 50%+ improvement
  - Using MST-SP technology
  - Relatively fast and easy to implement
- Expected to give many business advantages
  - Time to license, accelerated time to royalty, negotiating leverage
  - Applicable to even more markets
- ► Market size: ~\$33B, or \$660M in royalties

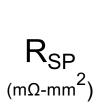


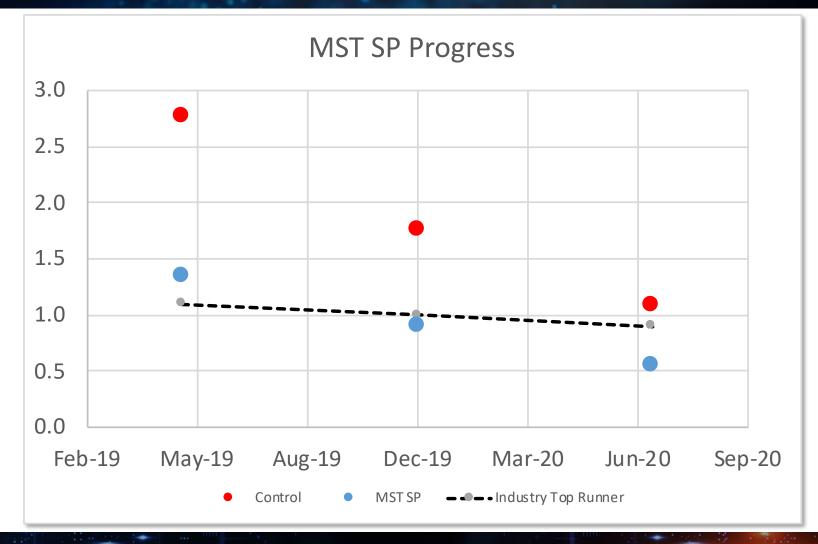
Breakdown Voltage (better >>>)



# **MST-SP Progress**



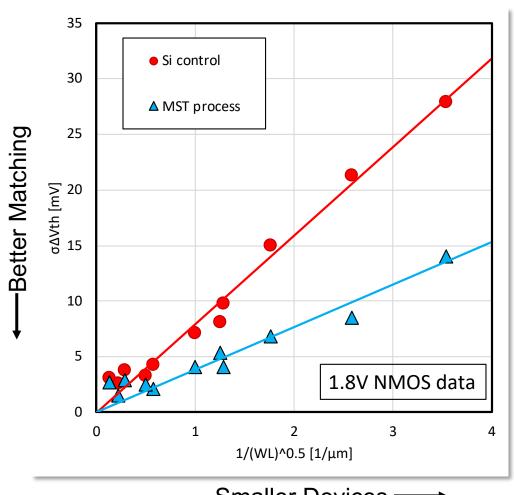




# MST Matching Performance



- ► Transistor mismatch is an industry problem
- Certain circuit designs benefit from mismatch reduction
  - A-D convertors
  - SRAM
  - Flash
  - DRAM sense amplifiers
- ► MST can reduce mismatch by more than 50%
- ▶ Details available at Atomera's website
  - blog.atomera.com



Smaller Devices ----